

Ingalls Information Security 2023 Media Kit



Founded in 2010



Based in Louisiana



50 Employees



>150 Customers



Client Satisfaction

About Ingalls Information Security

Company Overview

Ingalls Information Security provides technology-enabled, integrated cybersecurity risk management services to a wide range of clients including state and federal government, financial institutions, non-profit organizations, high-tech industries, and small businesses. Since 2010, Ingalls' diverse experience across military/defense intelligence, network security, information technology, and cybersecurity solutions has honed a powerful edge in preventing and responding to cyberattacks. Ingalls' cybersecurity expertise focuses on:

- Managed eXtended Detection and Response (MXDR)
- Incident Response
- Government Programs
- Professional Services

Based in Louisiana, Ingalls has a company mission to establish Louisiana as a cybersecurity center of excellence and bring 5,000 industry jobs into the state.

Executive Leadership Team



Jason Ingalls, President and CEO

Jason Ingalls is an engineer-turned-entrepreneur who founded Ingalls Information Security in 2010. Prior to that, Jason was an Information Assurance engineer and Incident Responder for General Dynamics for 9 years. Jason is a lifelong resident of Louisiana, and he is actively engaged in developing high-technology job opportunities in the state, especially in the area of cybersecurity. Jason's professional career in cybersecurity has been spent delivering solutions that reduce information technology risk. Jason leads a team of professionals who deliver information security services, with a core focus on providing technology-enabled services that scale, and serving our client's as a trusted advisor for cybersecurity matters.

“Our people provide us with a leading edge in cyber defense. We build tools that have never existed before because we know that situational awareness and visibility are crucial components to effective risk management. We develop processes and audit them to ensure our scalable solutions provide the same level of quality as we continue to grow and evolve our practice of cyber risk management.

– **Jason Ingalls**,
Founder and CEO of
Ingalls Information Security

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Lincoln Holton, COO

Lincoln Holton has over 20 years of experience managing business operations and leading teams. Prior to joining Ingalls Information Security in 2012, Lincoln led non-profit, retail, and government organizations, production and construction companies, and worked with law enforcement and court systems. Since 2012, Lincoln has served as the Chief of Operations for Ingalls Information Security, working closely with Jason Ingalls to grow the company while maintaining or improving quality of service. Lincoln is involved in administration and operations, and works with each business unit to ensure that we deliver. Lincoln has successfully coordinated and supported technical teams deployed to work major cyber breaches and consulting teams performing risk assessments, security audits, and technical tests.



Evans Foster, CTO

Evans Foster is a computer science enthusiast with a passion for networks, data science, and security. Mr. Foster has done a little of everything at Ingalls. He started as a cybersecurity analyst and eventually managed all of the Ingalls SOC. From there, he pivoted to focusing on Ingalls cloud infrastructure and security engineering for Ingalls clients as a Cybersecurity Engineer. Mr. Foster was then named Chief Technology Officer in 2020.

Core Business Lines & Capabilities

Managed eXtended Detection & Response (MXDR)

Ingalls Information Security began as an incident response company, and we bring that experience to bear with our Ingalls MXDR service. Managed detection and response isn't new, but Ingalls Managed eXtended Detection and Response or MXDR is different. Ingalls MXDR collaborates with customers as a part of their team, providing 100% US-based, 24/7/365 SOC coverage for comprehensive alerting, monitoring, analysis, detection, and response capabilities.

Ingalls MXDR provides ongoing and by request threat hunting within client environments and up to 20 hours of compromise assessments per incident before incurring any additional cost. Ingalls MXDR provides a portal in which you can communicate with your team of SOC analysts, view service status, modify and change points of contact, and view aggregated data about your environment. You also receive access to a cloud-based endpoint detection and response platform for unparalleled visibility into detected threats and artifacts within your environment.

Incident Response

Whether an incident is the result of a hacker, malware, advanced persistent attack or a negligent employee, Ingalls Information Security is prepared to respond quickly to security incidents with our incident response team. Ingalls has certified security and forensic experts who can help contain any breach or attack and determine the critical next steps. Ingalls performs incident response in 4 stages:

- **Strategy:** Ingalls determines the scope of the breach and thoroughly investigates the environment where it occurred. Based on the data, a strategy is developed to contain, eradicate, and fix the site.
- **Containment:** During the Containment phase, we limit the amount of damage caused by the attack and work to isolate the breach to the affected system.
- **Eradication:** We get to the root cause of the breach. Once uncovered, we work to expel the attacker from the environment and keep them from coming back.
- **Remediation:** Once we get the attacker out and the damage resolved, we address the weakness that allowed the attacker to get into the environment in the first place.



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Government Programs

Ingalls is a leading cybersecurity company that specializes in DoD cyber. Ingalls offers a full suite of technology-enabled, integrated cybersecurity risk management services. The team is leading development and implementation for the Cybersecurity Assurance Readiness (CSAR) Process and is a Registered Practitioner Organization for the Cybersecurity Maturity Model Certification (CMMC).

With diverse experience across military/defense intelligence, network security, information assurance and cybersecurity solutions, our expertise focuses on four business lines of service:

- Authorization to Operate (ATO) Support
- Risk Management Framework (RMF) Roles
- Cybersecurity Assurance Readiness (CSAR)
- Viewpoint™, a patented Cybersecurity Data Visualization tool

Professional Services

Ingalls considers professional services to be the backbone of our company. We offer a full suite of technology-enabled, integrated cybersecurity risk management services that can be customized for any business or organization. Our team of expert consultants focus on multiple service areas that find and fill gaps in your current security strategy, assess and test to identify risk, and develop comprehensive security solutions including:

- vCISO
- Information Security Policy Development
- IT Business Continuity and Disaster Relief Plan Development
- Risk Assessments
- Incident Response Readiness
- Social Engineering and Security Awareness Training
- Vulnerability Assessments and Penetration Testing
- Cybersecurity Tabletop Exercises



Historical Milestones

- 2010** – Ingalls Information Security is founded
- 2012** – Viewpoint™, Ingalls' 3D Cybersecurity Data Visualization Tool is conceived
- 2013** – Partnered with a major defense contractor to provide incident response services against Chinese APT intruders
- 2014** – Professional Services presented to the Chief Administrative Office of the House of Representatives
- 2015** – Filed Viewpoint™ patent application
- 2016** – Became AICPA audited Statement of Controls (SOC) 2 Type 1 Certified
- 2017** – Incident Response team started a multi-year incident response at a large gift card company, and responded to a breach at a large, multi-national non-profit
- 2018** – Jason Ingalls awarded Entrepreneur of the Year
- 2019** – Viewpoint™ awarded SBIR Phase I from the United States Air Force, and Incident Response team responded to an MSP ransomware event involving over 100 organizations breached by a Russian APT
- 2020** – Submitted an Elections Security whitepaper to the National Association of Secretaries of State (NASS), and Incident Response team responded to a breach involving an Iranian state-sponsored APT targeting a large financial services client
- 2021** – Viewpoint™ receives patent award, “2021 Cybersecurity Zero-Day Gamechangers” whitepaper published by NASS, and provided incident response services for two separate incidents targeting large, multi-national non-profits
- 2022** – Cybersecurity Assurance Readiness (CSAR) tool receives \$4.2M SBIR Phase III from U.S. Air Force and “Using Responsible Vulnerability Disclosure Programs to Manage Risk” whitepaper published by NASS

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